

MOHAMMAD JAVAD BARATI

Product Manager

Tehran, IR | P: +98 9364643145 | mojabarati@gmail.com | [Linkedin](#) | [Github](#)

EXPERIENCE

TapsiFood – Tehran, Iran

Product Manager

Nov 2024 – May 2026

- **Drove the end-to-end build** of TapsiFood's first POS product from scratch — delivering the **MVP in 3 months** and the **first market-fit version in 6 months** — fully aligned with both **market demand** and **Tapsifood's strategic direction**.
- **Delivered the product roadmap and release plan** tied to the business plan, supporting a **disruptive entry** into the restaurant POS market and laying the foundation for a **scalable RMS**.
- **Ensured on-time delivery and execution** by translating **vendor insights (300+ interviews)** and **competitor vulnerabilities** into a validated feature set that **accelerated adoption**.

TOURISM BANK – Tehran, Iran

Product Manager

Nov 2023 – Nov 2024

- **Drove 185% monthly compound growth** in loan originations over **5 months** by streamlining the **end to-end lending journey**.
- **Introduced integrated APIs that enabled third-party platform capabilities**, achieving **120B Rials** in loan issuance in the first 6 months.
- **Delivered 30+ B2B APIs** from concept to market, establishing a **recurring revenue stream** and expanding the bank's **open banking ecosystem**.

CHARGOON – Tehran, Iran

Product Manager

Apr 2022 – Nov 2023

- **Reduced CRM support tickets by 30%** by diagnosing workflow bottlenecks and leading targeted system improvements.
- Led efforts to **increase team velocity by 26% in 3 months** by clarifying user stories and driving cross team collaboration.
- **Delivered a prioritized set of features 25% ahead of schedule** by optimizing team capacity.

SAGHEH GROUP – Tehran, Iran

Associate product manager

Dec 2021 – Sep 2022

- **Owned 3 out of 8 product domains**, collaborating with designers and tech leads to ensure successful implementation and alignment with business goals.

EDUCATION

SHAHID CHAMRAN UNIVERSITY OF AHVAZ – Ahvaz, IR

2016 - 2019

MSc Mechanical Biosystem Engineering - Manufacture and design

SHAHID CHAMRAN UNIVERSITY OF AHVAZ – Ahvaz, IR

2012 - 2016

BSe Mechanical Biosystem Engineering

ADDITIONAL

Skills:

Stakeholder Management, Scrum, Communication, SQL, Postman, Jira, Figma, BPMN2, Python, Axure RP, JavaScript.

Languages:

Intermediate in English

Certifications & Training:

Digital Product Management: Modern Fundamentals - Coursera

Digital Product Management - Bozhan School

Product Management - BoomCamp